

### standard chartered

India Investment Strategy 7 April 2025

# India Market Outlook

**Buyers rather than sellers** 



### Investment strategy and key themes



#### 12m Foundation Overweights:

- Equities
- In equities: Large-cap equities
- In bonds: Medium- and Long-Maturity bonds

#### Opportunistic ideas - Equities

- · Small-cap equites
- Sectors: Financials, Consumer Discretionary and Information Technology

#### Opportunistic ideas - Bonds

- · Long-maturity bonds
- High-quality corporate (AAA) bonds

#### **USD/INR**

- · Bearish bias
- 12-month range of 86.5-88

### **Buyers rather than sellers**

- Indian equities have come under pressure on higher-than-expected US tariffs as risk sentiment worsened. The Nifty index has fallen 5.7% since the announcement, outperforming its major peers that face steeper tariffs. Broader markets have underperformed, with the Nifty Midcap and Nifty Smallcap indices down 7% and 8%, respectively. Over the past month, the 10-year IGB yield fell 24bps to its lowest since Jan 2022, while the INR rose 1.2% against the USD.
- We expect markets to see heightened volatility in the near-term given downside risks to growth and earnings outlook amid weakened sentiment towards risk assets. Nevertheless, we believe investor focus will shift to domestic fundamentals - Q4 earnings and RBI's policy actions, both expected to be a positive driver for Indian assets. We remain Overweight Equities and would use pullback to buy on dips.
- Within Equities, we are overweight Large-cap Equities given a greater margin of safety in terms of earnings and valuations along with stronger balance sheets to cushion the impact of market volatility. We see opportunistic opportunities in domestic focused sectors – Financials and Consumer Discretionary.
- We expect Bonds to outperform Cash as modest inflationary pressures, RBI policy easing, active liquidity management and favourable bond demand supply balance is likely to drive bond yields lower. We are overweight medium and long-maturity bonds and high-quality corporate bonds given attractive absolute yields. Gold remains a key portfolio hedge against downside risks.

#### **Key Asset Class Views**

Equities	<b>A</b>	Bonds	•	Gold	•	Cash	•
Developed Markets	<b>A</b>	Short Maturity	•				
Emerging Markets	•	Medium/Long Maturity	<b>A</b>				
Indian Equities	•						
Large Cap	<b>A</b>						
Mid/Small Cap	•						

**Legend:** ▲ Overweight ◆ Neutral ▼ Underweight

India Market Outlook 2

### Perspectives on key client questions

### A How should investors position to navigate volatile times?

The broad ranging tariffs on imports into the US, was much higher than expected, raising uncertainty on global growth outlook and souring risk sentiment. The current 26% tariffs on Indian goods is likely to result in a 20-40bps negative impact to India's GDP growth on lower US imports and slower global demand. However, in a relative context, the impact to India's growth could be lower than peers given, 1) lower share of exports in India's overall economic output, 2) ~20% of India's exports to the US exempt from increased tariffs (including key sectors like pharma, fuel products and chemicals) and 3) export-heavy regional peers hit by higher tariffs.

Nevertheless, we expect heightened volatility over the coming few months as countries negotiate bilateral agreements. While volatility could result in opportunities amid a sharp sell-off, the environment also highlights the need for adequate diversification in foundation allocations via:

Overweight Equities: We expect equities to outperform other asset classes over a 12-month horizon and would buy on dips given positive momentum in key high frequency macroeconomic indicators. Fiscal consumption boost in the annual budget and prospects of further monetary policy easing is supportive of India's growth and corporate earnings. Further, better valuations and relatively low foreign investor positioning in domestic equities, could limit the downside on Indian equities.

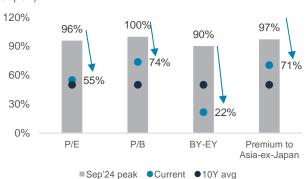
Barbell strategy within a neutral bond allocation: We see room for bond yields to decline further amid modest inflationary pressures and RBI rate cuts. This drives our preference for Medium-and-long maturity bonds, given still elevated yields. Our constructive view on growth and earnings recovery, drives our preference for corporate bonds over government bonds, as they offer cycle-high spreads.

Multi-asset strategies and gold are hedges against downside: Multi-asset strategies with dynamically managed exposures to major asset classes (i.e. equity, debt, and commodities) can help improve portfolio diversification and risk-adjusted returns. Liquid alternatives and market neutral strategies having low correlation to traditional asset classes are other potential routes to lower downside risks. For gold, little has changed after its recent rally. Central banks remain buyers amid heightened US policy uncertainty. We maintain a neutral allocation to gold as a potential hedge against higher inflation or stagflation worries.



Post the sell-off, Indian equities trade close to fair valuations across metrics

Percentile ranking of Nifty index valuation metrics (past 10 year); premium (MSCI India PE over MSCI Asia-ex-Japan)



The US Reciprocal tariffs announced on Indian goods are lower than export-heavy regional peers

Selected US tariffs announced on 2 April 2025



■ Tariffs charged to USA (%) ● USA Discounted Reciprocal Tariffs (%)

Source: Bloomberg, Standard Chartered. P/E= 12-month forward Price to Earnings, P/B=Price to Book ratio, BY-EY= 10Y IGB yield-(1/P/E)

India Market Outlook 3

### Macro overview – at a glance

### **Key themes**



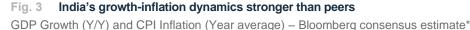
We expect India's economic growth to recover from a cyclical slowdown and stay ahead of its major peers in 2025. A recovery in rural demand and urban consumption driven by sizeable income tax-cut (~0.3% of GDP) in the Union Budget FY2025 could off-set the drag on growth from US tariffs and slowing global demand. Continuity of past policy measures undertaken by the government that include (i) greater public capex spend, (ii) structural reforms and (iii) incentives to boost manufacturing and infrastructure, supports India's medium-term growth outlook. In our view, CPI inflation could remain closer to the RBI's medium-term target, driven by lower crude oil prices, decline in food article prices on an improved outlook on agricultural produce amid better sowing and likely government policy interventions to manage supply side concerns.

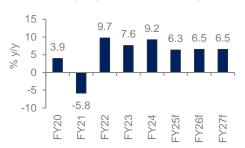
In our assessment, easing liquidity conditions including monetary policy support is likely to be a key driver of growth in 2025. In our view, the RBI has room to cut rates further and will need to deliver additional liquidity boosting measures to ensure orderly transmission of policy rate cuts. However, given still elevated inflation, challenging global environment and an uptick in growth policy easing by the RBI would be limited in the current cycle, with a possibility of an additional 25-50bps rate cuts. However, this could change should policy makers see increased risks to growth momentum from global policy uncertainty.

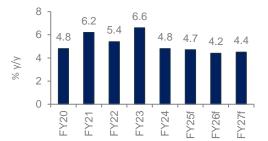
Key risks to our macro-outlook are: 1) Persistent high inflation, 2) Trump's policies and global trade disruption, 3) Escalating geo-political tensions.

### **Key chart**

For FY2026, India's GDP is expected to grow at 6.5% and CPI is expected to average 4.4%.







Source: Bloomberg, Standard Chartered

### Macro views at a glance

Factors	View	Comments
Economic growth	•	<b>Economic activity remained strong in March 2025.</b> Manufacturing PMI rose to 58.1 from 56.3 last month, while Services PMI eased marginally to 58.5 from 59 last month. Industrial production rose 5% in January 2025 from 3.5% in December 2024.
Inflation	•	India's consumer price inflation eased to 3.6% y/y in February 2025 from 4.3% in the previous month. The moderation was driven by easing prices for food articles, housing, and fuel & light.
Fiscal deficit	•	The government stayed on its path of fiscal consolidation while supporting growth. FY 2026 fiscal deficit is estimated at 4.4% of GDP, while deficit for FY2025 was revised lower to 4.8% of GDP. GST collections for March 2025 stood at INR 1.96tm, up 9.9% y/y and second highest after April 2024.
External	•	India's trade deficit narrowed to USD 15bn in February 2025 from USD 23bn in January. India's current account recorded a deficit of USD 11.5bn or 1.1% of GDP in Q3 FY2025, driven primarily by a widening of merchandize trade deficit and net foreign direct investment outflow of USD 2.8 bn recorded in the financial account.
Monetary Policy	•	The RBI cut policy repo rate for the first time in 5 years by 25bps to 6.25% in its February 2025 policy meeting. The RBI retained its monetary policy stance to neutral, reiterating its commitment to provide need-based liquidity support. Further, the RBI lowered its GDP growth forecast for FY 2025 by 20bps to 6.4% y/y and FY2026 GDP growth projected at 6.7% y/y. Average Inflation for FY2026 was projected at 4.2% y/y.

Source: Bloomberg, Standard Chartered India Investment Committee

Legend: ○ Not supportive ● Somewhat supportive ● Balanced ● Supportive ● Very supportive

India Market Outlook 4

### Bonds – at a glance

### Key themes



We are neutral on bonds as attractive absolute yields are counterbalanced by below-average yield premiums. Improving bond demand-supply balance given lower government net-borrowing, robust tax collections and India bonds' inclusion in the global bond indices are tailwinds for bonds. We stay overweight medium and long-maturity bonds given potential for higher price gains as bond yields fall. We prefer corporate bonds (i.e., bonds that offer a yield premium over government bonds), especially high-quality (AAA) corporates, given cyclically high credit spreads amid stable corporate profitability.

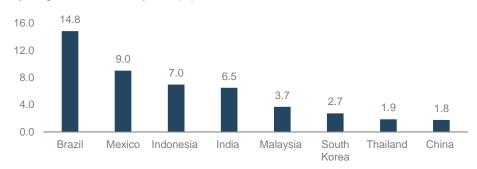
In our view, the recent liquidity easing measures and the commencement of RBI's policy easing cycle is likely to drive bond yields lower. We expect the 10-year IGB yield to trade in the range of 6.25%-6.50% over the next 6-12 months. In our assessment, high quality (AAA) corporate bonds offer a better risk-reward given attractive spreads and improving corporate fundamentals. In addition, India's nominal bond yields is among the highest in Emerging Markets.

However, three factors for bonds remain unfavorable: 1) High fiscal deficit over the medium-term, 2) Tight banking system liquidity and 3) A populist tilt in government policy focus could drive inflation higher.

### Key chart

India's nominal bond yield higher than most Emerging Market peers.

Fig. 4 India's nominal bond yield the higher than most Emerging Market peers 10-year government bond yields (%)



Source: Bloomberg, Standard Chartered.

#### Bond views at a glance

Factors	Views	Comments
Real Yields	•	India's inflation-adjusted yield is lower than most Emerging Market peers. The 10-year IGB real yield at 3% is lower than the average real yield of 4.1% for other major EMs.
Supply dynamics	•	<b>Government bond supply is lower in H1 FY2026</b> . The government pegged its gross borrowing for H1 FY2026 at ~INR 8trn or 54% of the budgeted INR 14.8trn for FY2026 (vs 58% in H1 FY2025).
Monetary policy	•	Market expects no rate cuts by the RBI in the near-term. 1-year Overnight Indexed Swap (OIS) spread suggests market participants expects the RBI to stay cut rates by 25bps over the next 12 months.
Liquidity	•	The RBI's focus remains on providing need-based liquidity support. The RBI has stepped by liquidity enhancing measures through FX buy-sell swap, OMOs and Variable Rate Repo. The banking system liquidity has improved to a surplus of INR 1.6tm after hitting a deficit of INR 3tm in January. RBI support through OMOs and other liquidity measures will be key for bond yields in H1 FY2026.
Demand dynamics	•	<b>Foreign investors remain buyers in 2025</b> . YTD 2025 foreign investors inflows remain positive and is likely to stay robust given India's bond inclusion in global indices. RBI OMOs and demand from domestic institutional investors (banks, insurers, and mutual funds) will be a key determinant of bond yields in 2025.
Yield premiums	•	<b>Yield premiums trade below-average</b> . The spread between 10-year IGB yield and repo rate is at 21bps vs. 5yr avg. of 142bps. High-quality (AAA) are attractive, with the yield spread between 3Y AAA rated bond and 3Y G-sec at 104bps, higher than the 10yr avg. of 71bps.

Source: Bloomberg, Standard Chartered India Investment Committee

### Equity - at a glance

### **Key themes**



We are Overweight equities and expect it to outperform other traditional assets. A likely recovery in domestic growth and earnings amid easing financial conditions and better valuations post the recent correction, are key drivers supporting are positive view. India's superior macro fundamentals relative to peers and strong domestic investor inflows are other tailwinds. We expect volatility to stay elevated in the near-term as investors asses the economic and earnings impact of US reciprocal trade tariffs. Within equities, we are overweight large-cap equities given higher margin of safety in terms of earnings and valuations.

In our view, Indian equities is likely to be supported by the below positive drivers: 1) GDP growth and earnings outlook remains robust and is likely to outpace its major peers. 2) Stable inflows from domestic investors driven by inflows into systematic investment plans and 3) The likely resumption of foreign investor inflows amid superior macro fundamentals and low foreign investor positioning towards Indian equities.

Risks to our positive equity view are: 1) Growth slowdown and probable downgrades of earnings expectations, 2) Elevated equity valuations, both absolute and relative to peers, 3) Foreign investor selling amid slowing domestic investor flows

### **Key chart**

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Bloomberg Consensus expectation is for Nifty earnings to rise by 12% over FY2025-2027.

Fig. 5 Earnings expectations robust for Indian equites

EPS growth estimates for Nifty 50 Index



Source: Bloomberg, Standard Chartered

Equity views at a glance

Factors	Views	Comments
Economic environment	•	<b>Growth-inflation dynamics remain supportive of equities.</b> Consumption boosting fiscal policy, improving real income and broadening growth momentum is likely to support corporate profitability. The RBI's policy easing is likely to be a tailwind for equities. Tariffs is a key risk in the near-term.
Earnings growth	•	<b>Earnings growth expectations are robust.</b> Nifty index earnings for Q3 FY2025 improved to 7% from a 4% growth in H1 FY2025. Bloomberg consensus earnings growth expectations for the Nifty Index for FY 2026 and FY2027 stands at 11% and 13% respectively. EPS estimates for large-cap equities (Nifty index) has seen modest downward revisions compared to broader markets.
Valuations	•	<b>Valuations are reasonable</b> . Nifty 12-month forward P/E at 18.3x, is below its recent peak of 22x, and close to its long-term average of 18.2x. Price-to-book value ratio (P/B) at 3.4x and Market cap to GDP ratio at ~125%, are above long-term averages. Mid-cap equities 12-month forward P/E trades at 42% premium to large-cap equities, significantly higher than its 10-year average premium of 22%.
Flows	•	Foreign investors remain net sellers in 2025. YTD 2025, foreign investors have sold about USD 14bn worth of equities compared to USD 0.8bn outflows in CY 2024.  Domestic institutional investors remain strong buyers in 2025. YTD 2025, domestic institutional investor have bought USD 22.5bn worth of equities compared to USD 62.9bn inflows in CY 2024.

Source: Bloomberg, Standard Chartered India Investment Committee

Legend: O Not supportive 
Somewhat supportive 
Balanced 
Supportive 
Very supportive

Global Market Outlook 6

## Global Equity – at a glance

### **Key themes**

We trim the scale of our Overweight on global equities due to policy uncertainty under the Trump administration.

We downgrade US equities to core holding (Neutral). Valuations have become more attractive after the pullback, and EPS growth continues to lead other regions. However, tariff risks are resulting in prolonged volatility. We upgrade Europe ex-UK equities to core holding (Neutral), supported by fiscal stimulus plans and earnings recovery. However, geopolitical risks and structural challenges could limit outperformance. UK equities remain a core holding (Neutral) as the defensive exposure and an attractive dividend yield will support amid a volatile market, while stickier inflation could hold back the potential upside.

Asia ex-Japan equities are a core holding (Neutral). Within the region, we upgrade China equities to Overweight. We are positive about the technology-related developments and China's stimulus measures, which likely outweigh the trade uncertainties and structural worries. Meanwhile, we downgrade India equities to core holding (Neutral). We believe in India's long-term growth prospects, although the equity market has suffered from fund rotation into cheaper Chinese equities. Japan equities are also a core holding (Neutral). Earnings pressure from a stronger JPY and persistent foreign capital outflows could weigh on the market.

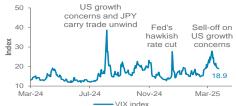
### **Key chart**

Diversifying across different markets in the face of volatility

Fig. 6 US equities' 12-month forward earnings growth still leads, but estimates have been revised lower. Policy uncertainty is resulting in relatively elevated volatility

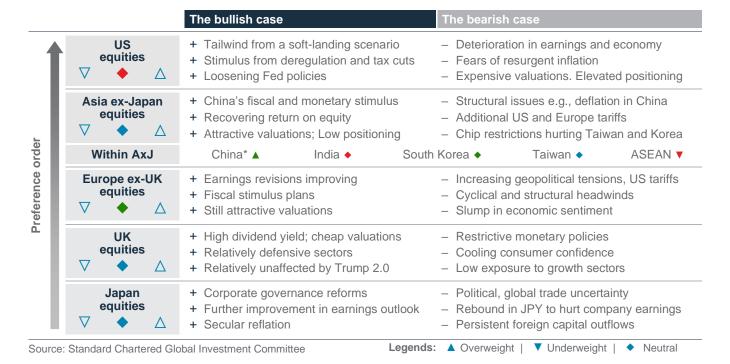
Consensus 12m forward earnings growth estimates for MSCI equity indices; S&P500 Volatility index (VIX)





Source: FactSet, Bloomberg, Standard Chartered

\*Table below: Prefer China offshore over onshore; **Green** = Upgrade; **Red** = Downgrade



Global Market Outlook 7

### FX and commodities – at a glance

### **Key themes**



We expect the INR to trade with a modest depreciating bias over a 12-month time horizon. Recovering economic growth, attractive real yields, stable balance of payments outlook, softer commodity prices and robust FX-reserves are key factors supportive of the INR. However, slowing FDI flows, weak export growth amid higher US tariffs and slowing global demand and narrowing policy rate differential with the US are likely to pressurize the INR.

We anticipate a short-term uptrend in the USD index (DXY) over the next 3 months, followed by a subsequent decline over the 12-month horizon. The USD is expected to benefit from increased risk aversion in the near term amid rising global economic uncertainty. In the longer term, US government bond yields are likely to cap the USD. FX volatility remains slightly below the five-year average, which is consistent with our small magnitude of expected moves.

We stay neutral on gold, raising our 3-month price target to USD 3,000/oz and 6-12-month price target to USD 3,200/oz. Gold has surged YTD, posting gains in all but one week and reaching a record high of USD 3,048/oz. Following this sharp rally, we believe gold is poised for a pullback, with prices now four standard deviations above the 200-day moving average, a level that has historically signalled a near-term top in prices. However, any pullback is expected to be modest amid continued US tariff uncertainty. We would use any weakness to add exposure, as structural drivers, such as Emerging Market (EM) central bank gold purchases, remain intact. Meanwhile, we are looking for signs that softer US consumer confidence translates into a higher savings rate, which would fuel further gains in global gold ETF holdings. The long-term depreciation of gold relative to the S&P500 appears to have also bottomed, an encouraging sign that gold may be in the early stages of a multi-year rally.

WTI oil prices are likely to stay subdued around USD 65/bbl over 3m and 12m horizons. Strong supply amid still-tepid demand, which leaves global oil markets in a surplus through 2025, remains the key rationale behind our view. On the demand side, a small uptick in Chinese oil demand growth offers a glimmer of optimism, but it is unlikely to trigger a significant shift in the global demand-supply balance without a sharp improvement in domestic growth. On the supply side, OPEC+'s decision to continue unwinding some of its prior supply cuts is likely to exacerbate excess supply. The main risks to our view stem from geopolitics – a tightening of sanctions on Russia and tighter enforcement of sanctions on Iran or a wider escalation pose upside risks to our oil price view. However, significant OPEC+ spare capacity means any price bounds are likely to be short-lived.

### Key chart



Improving domestic growth, high real yield, improving balance of payments and high FX-reserves to off-set weakness in exports and lower interest rates differential

Fig. 7 Strong macro fundamentals and a modestly weaker USD is supportive of the INR LHS chart: USD/INR Spot -LHS and DXY Index – RHS RHS chart: USD/INR Spot -LHS and Brent Crude oil price (USD/bbl) – RHS



Source: Bloomberg, Standard Chartered



Outlook 2024 8

# Foundation: Asset allocation summary

Summary			View vs. SAA	Conservative	Moderate	Moderately Aggressive	Aggressive	Very Aggressive
Cash			▼	15.6	1.9	1.9	1.9	0.0
Fixed Income			•	57.0	49.0	34.1	21.3	12.5
Equity			<b>A</b>	22.2	44.6	59.7	72.5	83.3
Commodities			•	5.2	4.5	4.3	4.3	4.2
Level 1	Level 2	Level 3						
Cash & Cash Equivalents			•	15.6	1.9	1.9	1.9	0.0
	Short-term Bonds		•	39.1	28.9	22.4	13.6	7.8
Fixed Income	Mid/Long- term Bonds	3	<b>A</b>	17.9	20.1	11.7	7.8	4.7
Equity	DM Equity		<b>A</b>	4.6	7.8	11.0	13.7	16.0
	Asia Ex- Japan / Other EM Equity		•	2.9	5.1	7.1	8.9	10.4
	Indian Equities	Large-cap equities	<b>A</b>	11.7	25.2	33.1	39.8	45.4
	•	Mid/small- cap equities	•	3.0	6.4	8.4	10.1	11.6
Commodities (INR Gold)			•	5.2	4.5	4.3	4.3	4.2
				100	100	100	100	100

Source: Bloomberg, Standard Chartered

All INR converted exposure. For illustrative purposes only. Please refer to the disclosure appendix at the end of the document

Outlook 2024 9

### Performance of our calls

	Closed calls	Open date Close date Absolute Re	lative
Equities	Indian equities to outperform all other asset classes	18-Dec-24	×
Equities	Indian large-cap equities to outperform mid-cap and small-cap equities	18-Dec-24	<b>~</b>
Bonds	Indian mid-and long- maturity bonds to outperform short-maturity bonds	18-Dec-24	<b>/</b>

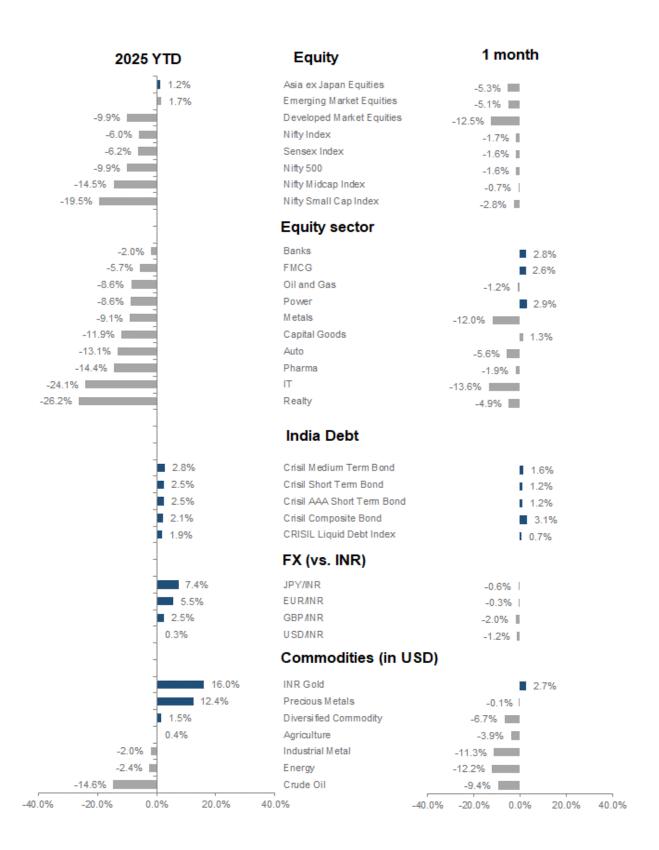
Source: Bloomberg, Standard Chartered. Performance measured from 18 December 2024 (release date of our 2025 Outlook) to 7 April 2025 or when the view was closed.

**Legend:** ✓ – Correct call; X – Missed call; n/a – Not Applicable.

Past performance is not an indication of future performance. There is no assurance, representation or prediction given as to any results or returns that would actually be achieved in a transaction based on any historical data.

Outlook 2025 10

### Market performance summary\*



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