

Important Facts

Standard Chartered Bank (Hong Kong) Limited Premium Deposit

31 March 2015

**This is a structured investment product which is NOT protected by the Deposit Protection Scheme in Hong Kong.
This product is NOT principal protected.**

The contents of this statement have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution before investing in this product. **This statement is a part of the offering documents for this product. You should not invest in this product based on this statement alone.** If you are in any doubt, you should obtain independent professional advice.

If English is not your preferred language, you may request for the Chinese version of this statement from our staff. 倘若英文並非閣下屬意的語言，閣下可向本行的職員索取本概要的中文版本。

This is a structured investment product involving derivatives. The investment decision is yours but you should not invest in this product unless the intermediary who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.

Quick facts & Product Key Features

Bank:	Standard Chartered Bank (Hong Kong) Limited
Product type:	Currency-linked Deposit
Minimum deposit:	USD 10,000 (or its equivalent)
Available Tenor:	1 week – 6 months
Available deposit & alternate currency:	AUD, CAD, CHF, EUR, GBP, HKD, JPY, NZD, USD, SGD, RMB*
Interest rate/frequency:	Interest rate in % per annum and will be paid at maturity
Principal protection at maturity:	No
Callable by the Bank:	No
Early termination right by the customer:	Yes, but subject to the written consent of the Bank
Embedded derivatives:	Yes, customer selling a put option over the alternate currency
Maximum potential gain:	Interest amount
Maximum potential loss:	Loss of entire investment (if the alternate currency become valueless or the Bank become insolvent)
Conversion rate:	Can pick any rate better than prevailing market rate

* All RMB exchange rates of this product refer to the rates in offshore market (CNH).

What is this product and how does it work?

- Premium deposit is a structured investment product that consists of a time deposit (in the deposit currency) and selling a put option on a alternate currency of your choice.
- On the deposit set up date, you select deposit currency, alternate currency, deposit tenure and conversion rate, an agreed interest rate will be come up based on your selections.
- On the fixing date, the Bank will compare the conversion rate with the relevant market rate (fixing rate) to determine whether the principal and interest will be repaid to you in the deposit currency or alternate currency.
- If the relevant market rate depreciates as compare to or equal to the conversion rate, the interest amount and the deposit will be converted to the alternate currency at the conversion rate and pay to you accordingly.
- If the relevant market rate appreciates as compare to conversion rate, you will receive the interest amount and the deposit in deposit currency. Please refer to the Scenario Analysis section below for details and example.

What are the key risks?

- **Not a time deposit** – Premium Deposit is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- **Derivatives risk** – Premium Deposit is embedded with FX option(s). Option transactions involve risks, especially when selling an option. Although the premium received from selling an option is fixed, you may sustain a loss well in excess of such premium amount, and your loss could be substantial.
- **Limited potential gain** – The maximum potential gain is limited to the interest amount.
- **Maximum potential loss – Premium Deposit is not principal protected: you could lose all of your deposit amount if the alternate currency becomes valueless or the Bank become insolvent.**
- **Not the same as buying the alternate currency** – Investing in Premium Deposit is not the same as buying the alternate currency directly. You will not receive the alternate currency if the relevant market rate appreciates.
- **Market risk** – The return of Premium Deposit is linked to the exchange rates of the deposit currency against the alternate currency. Movements in exchange rates can be unpredictable, sudden and drastic, and affected by complex political and economic factors.
- **Liquidity risk** – Premium Deposit is designed to be held till maturity. The Bank may at its absolute discretion refuse to consent to any cancellation or withdrawal request before maturity. If the Bank does consent to an early withdrawal, it will be a condition for such consent that the amount of any cost or loss suffered by the Bank by reason of early withdrawal is deducted from the deposit. Such costs and losses may result in a lower rate of return, or even a negative rate of return.
- **Credit risk of the Bank** – Premium Deposit is not secured by any collateral. When you invest in this product, you will be relying on the Bank's creditworthiness. If the Bank becomes insolvent or defaults on its obligations under this product, you can only claim as an unsecured creditor of the Bank. In the worst case, you could suffer a total loss of your deposit amount.
- **Currency risk** – If the deposit currency and/or alternate currency is not in your home currency, and you choose to convert it back to your home currency upon maturity, you may make a gain or loss due to exchange rate fluctuations.
- **Exchange control risk** – Exchange control or other monetary measures may be imposed by a government, sometimes with little or no warning. Such measures may have a significant effect on the convertibility or transferability of a currency and may have unexpected consequences for a Premium Deposit.
- **Risks relating to Renminbi** – You should note that the value of Renminbi against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between Renminbi and foreign currencies), which may adversely affect your return under this product when you convert Renminbi into your home currency. Renminbi is not a freely convertible currency. Any conversion of Renminbi through banks in Hong Kong may be subject to certain restrictions prevailing at the relevant time.

Scenario Analysis

The following example illustrates the maximum potential gain or loss of Premium Deposit. Please note that these are hypothetical scenarios and you should not treat these hypothetical scenarios as any representation or guarantee of the Bank of any possible gains or losses.

Deposit Currency:	USD
Deposit Amount:	USD200,000
Deposit Tenure:	1 month (31 days)
Alternate Currency:	AUD
Conversion Rate (AUD against USD):	1.0625
Interest Rate:	13% p.a.
Principal + Interest (P + I) payable at maturity:	

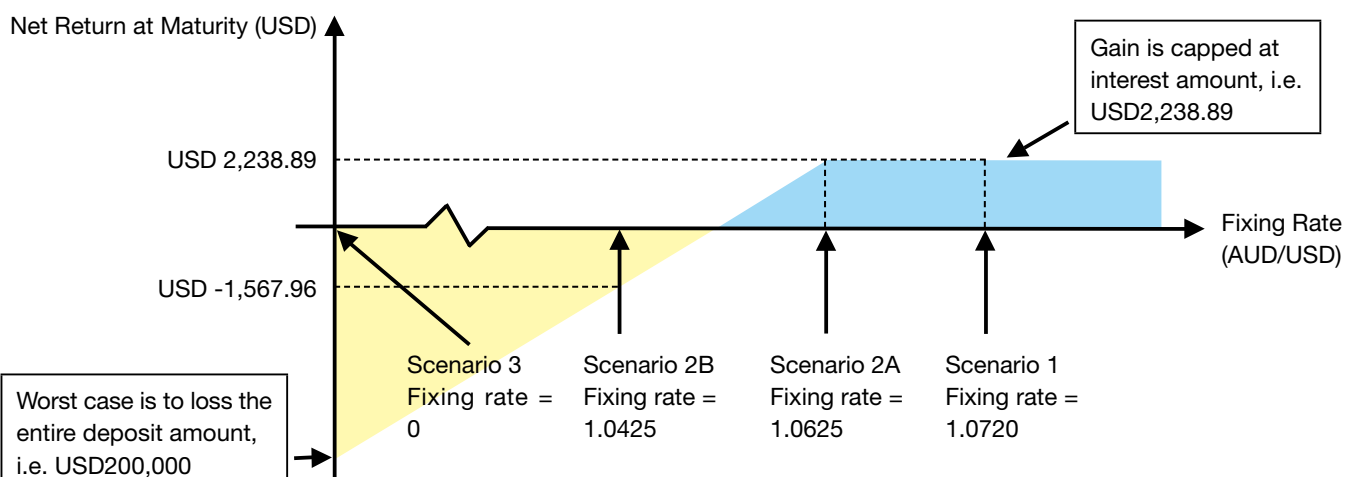
USD 202,238.89

(If the market rate of AUD/USD appreciates, P + I will be paid in deposit currency.)

or

AUD 190,342.48

(If the market rate of AUD/USD depreciates or equal to the conversion rate, P + I will be paid in alternate currency at the conversion rate.)



	Principal + Interest	Fixing Rate [^]	Return & Risk Analysis	
			If Converted to deposit currency at fixing rate [^]	Net Return
Scenario 1 - Best Case Scenario AUD appreciates against USD	USD 202,238.89	1.0720	N/A	Gain USD 2,238.89
Scenario 2A – Mid-of-the Road Scenario AUD against USD is the same as the conversion rate	AUD 190,342.48	1.0625	USD 202,238.89	Gain USD 2,238.89
Scenario 2B – Mid-of-the Road Scenario AUD depreciates against USD	AUD 190,342.48	1.0425	USD 198,432.04	Loss USD 1,567.96
Scenario 3 – Worst Case Scenario AUD becomes valueless	AUD 190,342.48	0	USD 0	Loss USD 200,000

[^] Fixing rate refers to the prevailing market rate as quoted by the Bank on the fixing date.

Scenario 4: The Bank becomes insolvent or defaults on its obligations

Assuming that the Bank becomes insolvent during the tenor of this product or defaults on its obligations under this product, you can only claim as its unsecured creditor. You may get nothing back and suffer a total loss of your deposit amount.

How can you buy this product?

You can purchase this product by visiting any of our branches or by calling us. Please contact your relationship manager or call 2886 8868 (Press 2*3).

Can you request for early termination before maturity?

- Premium Deposit cannot generally be cancelled or withdrawn prior to the agreed due date without the consent of the Bank. If the Bank does consent to an early withdrawal, the amount of any cost or loss suffered is deducted from the deposit. The final withdrawal price offered by the Bank may be substantially less than your deposit amount.
- Please contact your relationship manager or visit any of our branches for early termination request.

Pre-Investment Cooling-off Period for retail customers

Pre-Investment Cooling-off Period (**PICOP**) is applicable to each particular dealing of this product if you are one of the following retail customer types:

- (1) An elderly customer aged 65 or above, unless you are not a first-time buyer of currency-linked structured investment products AND your asset concentration is below 20% AND you opt out from the PICOP arrangement; or
- (2) A non-elderly customer who is a first time buyer of currency-linked structured investment products AND your asset concentration is 20% or above.

Note: PICOP is not applicable to SME customers.

Can the Bank adjust the terms or early terminate this product?

The Bank cannot early terminate or adjust the transactions terms of a Premium Deposit set up by you. The Bank, however, shall be entitled at any time by notice to you to amend or change any or all of the terms and conditions and/or banking agreement applicable to Premium Deposit.

Offering documents for this product

The Bank's Premium Deposit Terms and Conditions contain detailed terms and conditions and other risk disclosures of this product. You should read and understand such Terms and Conditions before deciding whether to invest in this product.

重要資料

渣打銀行(香港)有限公司

高息貨幣掛鈎存款

2015年3月31日

此乃結構性投資產品，不受香港的存款保障計劃所保障。

本產品並不保本。

本概要的內容未經香港任何監管機構審閱。閣下在投資本產品前應審慎行事。本概要為本產品銷售文件的一部分。閣下不應單憑本概要投資於本產品。閣下如有任何疑問，應徵詢獨立專業意見。

倘若中文並非閣下屬意的語言，閣下可向本行的人員索取本概要的英文版本。

If Chinese is not your preferred language, you may request for the English version of this statement from our sales staff.

此乃涉及衍生工具的結構性投資產品。投資決定是由閣下自行作出的，但閣下不應投資於本產品，除非中介人於銷售本產品時已向閣下解釋經考慮閣下的財政狀況、投資經驗及目標後，本產品是適合閣下的。

資料便覽及產品主要特點

銀行：	渣打銀行(香港)有限公司
產品類別：	貨幣掛鈎存款
最低存款額：	美元 10,000 (或其等值)
可選擇之存款期：	1 星期 - 6 個月
可選擇之存款及掛鈎貨幣：	澳元、加元、瑞郎、歐羅、英鎊、港元、日圓、紐元、美元、新加坡元及人民幣*
年息率/派發次數：	息率為年計及以百分率表示，並於到期日派發
到期時本金保障：	否
可由銀行提早贖回：	否
客戶提早終止權利：	有，但需視乎銀行之書面同意
內含衍生工具：	有，客戶出售掛鈎貨幣的認沽期權
最高潛在收益：	利息
最大潛在虧損：	損失全部存款金額(如掛鈎貨幣變得毫無價值或銀行無力償債)
協定匯率：	可選擇任何優於當日市場匯率之匯率

* 本產品所指的人民幣匯率均為離岸市場的匯率。

本產品是甚麼產品及如何運作？

- 高息貨幣掛鈎存款是一種包含(以本金貨幣作出的)定期存款及出售閣下所選擇掛鈎貨幣的認沽期權的結構性投資產品。
- 當開立高息貨幣掛鈎存款，閣下需要選擇存款貨幣、掛鈎貨幣、存款期及協定匯率，利息則根據閣下所選擇而議定。
- 於結算日，銀行會比較協定匯率及相關市場匯率決定以存款貨幣或掛鈎貨幣支付本息給閣下。
- 如相關市場匯率相比協定匯率貶值或等於協定匯率，利息及存款金額將以協定匯率轉換為掛鈎貨幣並支付予閣下。
- 如相關市場匯率相比協定匯率升值，閣下將收到以存款貨幣支付的利息及存款金額。詳情及例子請參閱「情況分析」。

本產品有哪些主要風險？

- **並非定期存款** - 高息貨幣掛鈎存款並**不等同**，亦不應被視為定期存款的替代品。本產品**並非**受保障存款，**不受**香港的存款保障計劃所保障。
- **衍生工具風險** - 高息貨幣掛鈎存款內含外匯期權。期權交易涉及風險，特別是出售期權。雖然出售期權所收取的期權金為固定，閣下仍可能蒙受超過該期權金的損失，且閣下可能有重大損失。
- **潛在收益有限** - 最高潛在收益為利息金額。
- **最大潛在虧損** - 高息貨幣掛鈎存款**並非**保本產品：如掛鈎貨幣變得毫無價值或銀行無力償債，閣下可能會損失閣下的全部存款金額。
- **有別於買入掛鈎貨幣** - 投資於高息貨幣掛鈎存款有別於直接買入掛鈎貨幣。相關市場匯率升值，閣下將不會收到掛鈎貨幣。
- **市場風險** - 高息貨幣掛鈎存款的回報與本金貨幣兌掛鈎貨幣的匯率掛鈎。匯率的變動可能出乎預料、突如其來而且幅度龐大，並受複雜的政治及經濟因素影響。
- **流通性風險** - 高息貨幣掛鈎存款乃為持有至到期而設。銀行可能會按其絕對酌情權拒絕同意於到期前提出的任何撤回要求。若銀行同意提前提款，附帶的條件是銀行由於提前提款所蒙受的任何費用或損失須從存款中扣除。這可能導致較預期為低的回報率，或甚至負數的回報率。
- **銀行的信貸風險** - 高息貨幣掛鈎存款並無以任何抵押品作抵押。當閣下購買本產品，閣下將承擔銀行的信貸風險。如銀行無力償債或未能履行其於本產品下的責任，閣下只可以銀行的無抵押債權人身份提出申索。在最壞情況下，閣下可能損失閣下的全部存款金額。
- **貨幣風險** - 倘本金貨幣及／或掛鈎貨幣並非閣下的本土貨幣，而閣下於到期後選擇將其兌換成閣下的本土貨幣，則閣下可能因匯率波動而獲得收益或招致虧損。
- **外匯管制風險** - 政府有時會在發出少許警告或不發出警告下實施外匯管制或其他貨幣措施。該等措施對於貨幣的兌換或轉讓能力可能有重大影響，亦可能對高息貨幣掛鈎存款造成無法預料的後果。
- **有關人民幣的風險** - 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中華人民共和國政府的管制（例如，中華人民共和國政府規管人民幣與外幣之間的兌換）所影響，而有關管制可能會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣現時並非可自由兌換貨幣，而在香港兌換人民幣須受當時的若干限制所規限。

情況分析

以下例子闡述本行高息貨幣掛鈎存款的最高潛在收益或虧損。請注意以下例子只是一個假設的情景，閣下不應該把以下假設的情況視為銀行就任何可能獲得的收益或招致的虧損給予任何陳述或保證。

存款貨幣：	美元
存款金額：	200,000 美元
存款期：	1 個月 (31 日)
掛鈎貨幣：	澳元
協定匯率 (澳元兌美元)：	1.0625
年息率：	13% p.a.
到期日可獲本息：	

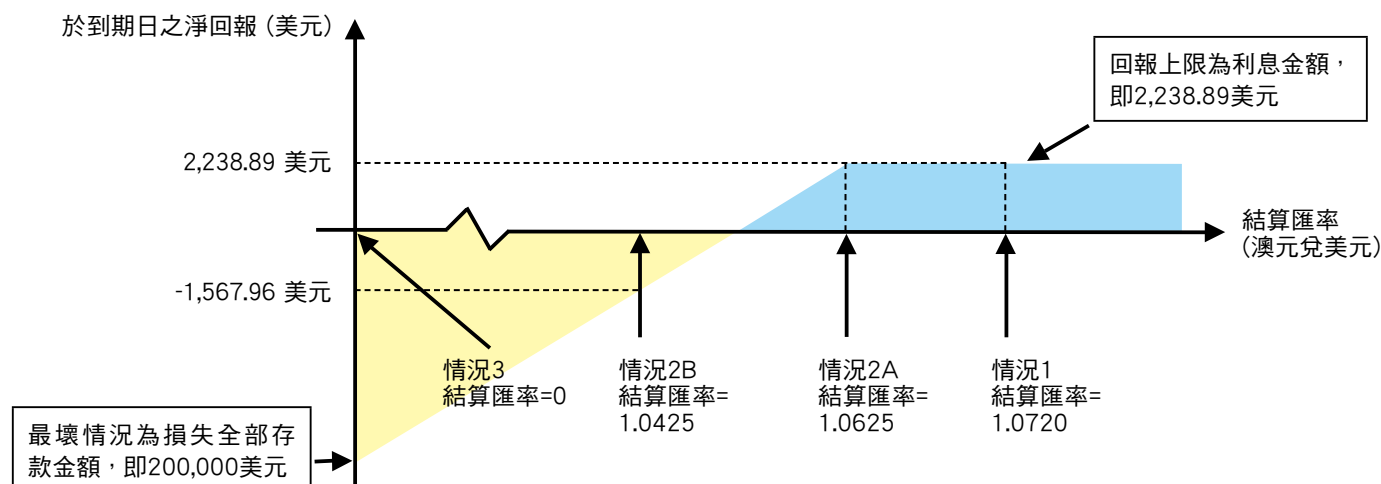
202,238.89 美元

(若澳元兌美元升值，本息將以美元支付。)

或

190,342.48 澳元

(若澳元兌美元貶值或等於協定匯率，本息將以協定匯率兌換為澳元支付。)



	可獲本息	結算匯率 [^]	回報與風險分析	
			如以結算匯率 [^] 兌換為存款貨幣	本金以外之回報
情況 1 - 最佳情況 澳元兌美元升值	202,238.89 美元	1.0720	不適用	賺取 2,238.89 美元
情況 2A - 中間情況 澳元兌美元等於協定匯率	190,342.48 澳元	1.0625	202,238.89 美元	賺取 2,238.89 美元
情況 2B - 中間情況 澳元兌美元貶值	190,342.48 澳元	1.0425	198,432.04 美元	虧損 1,567.96 美元
情況 3 - 最壞情況 澳元變得毫無價值	190,342.48 澳元	0	0 美元	虧損 200,000 美元

[^] 結算匯率是於結算日由本行公佈之當日市場匯率。

情況 4：銀行無力償債或未能履行其責任

假設銀行於本產品存款期內無力償債或未能履行其於本產品下的責任，閣下只可以其無抵押債權人身份提出申索。閣下可能會一無所獲，並損失閣下的全部存款金額。

閣下可如何買入本產品？

閣下可親臨本行任何分行或致電本行購買本產品。請聯絡閣下的客戶經理或致電2886 8868 (按1*3)。

閣下可否於到期前要求提早終止？

- 未經銀行同意，高息貨幣掛鈎存款一般不能在約定到期日之前取消或提取。若銀行同意提前提款，任何費用或蒙受的損失會從存款中扣除。銀行提供的最終的終止價格或會遠低於閣下的存款金額。
- 任何提早終止要求請聯絡閣下的客戶經理或蒞臨銀行的任何分行。

零售客戶的落單冷靜期

如閣下屬以下任何一類的零售客戶，則落單冷靜期（「冷靜期」）適用於本產品的每項交易：

- (1) 65歲或以上的長者客戶，除非閣下並非首次購買貨幣掛鈎結構性投資產品及閣下的資產集中程度低於20%及閣下選擇不需要冷靜期安排；或
- (2) 首次購買貨幣掛鈎結構性投資產品的非長者客戶及閣下的資產集中程度達20%或以上。

注：冷靜期並不適用於中小企業客戶。

銀行可否調整條款或提早終止本產品？

銀行不能提前終止或調整由閣下開立的高息貨幣掛鈎存款之交易條款。然而銀行有權於任何時間向閣下發出通知修訂或更改任何或全部適用於高息貨幣掛鈎存款的條款及細則及/或銀行協議。

本產品的銷售文件

銀行的「高息貨幣掛鈎存款之條款及細則」詳載有關本產品的條款及細則和其他風險披露聲明。閣下在決定是否投資本產品前，須細閱及了解該等條款及細則。