



*Bank of America Merrill Lynch
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Leading the way
In Asia, Africa and the Middle East

Standard
Chartered 

Forward looking statements

It is possible that this presentation could or may contain forward-looking statements that are based on current expectations or beliefs, as well as assumptions about future events. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as anticipate, target, expect, estimate, intend, plan, goal, believe, will, may, should, would, could or other words of similar meaning. Undue reliance should not be placed on any such statements because, by their very nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forward-looking statements.

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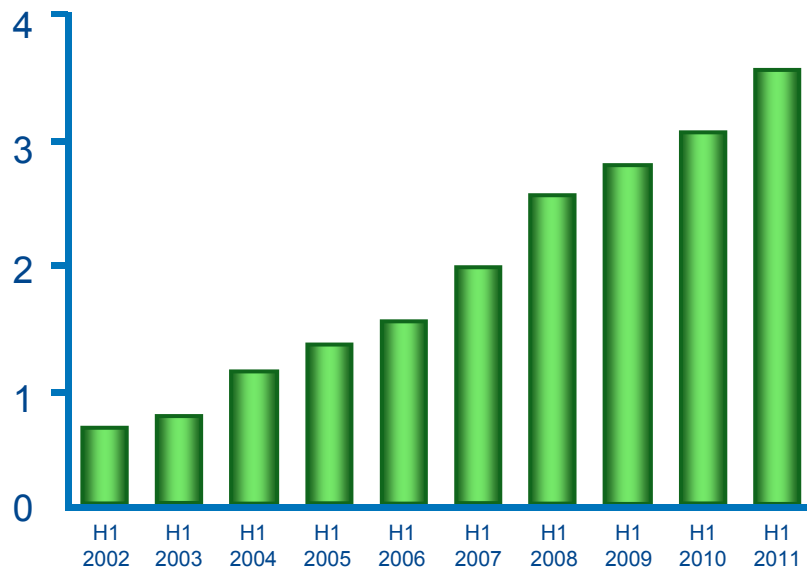
Causes of the crisis

- Loose fiscal and monetary policy
- Search for yield
- Poor regulation and supervision
- Inadequate governance
- Risk illusion

- Substantial progress has been made to date
- Regulation remains our top risk
- Asian regulators learnt the lessons from the Asian crisis
- Macro prudential tools have a role to play

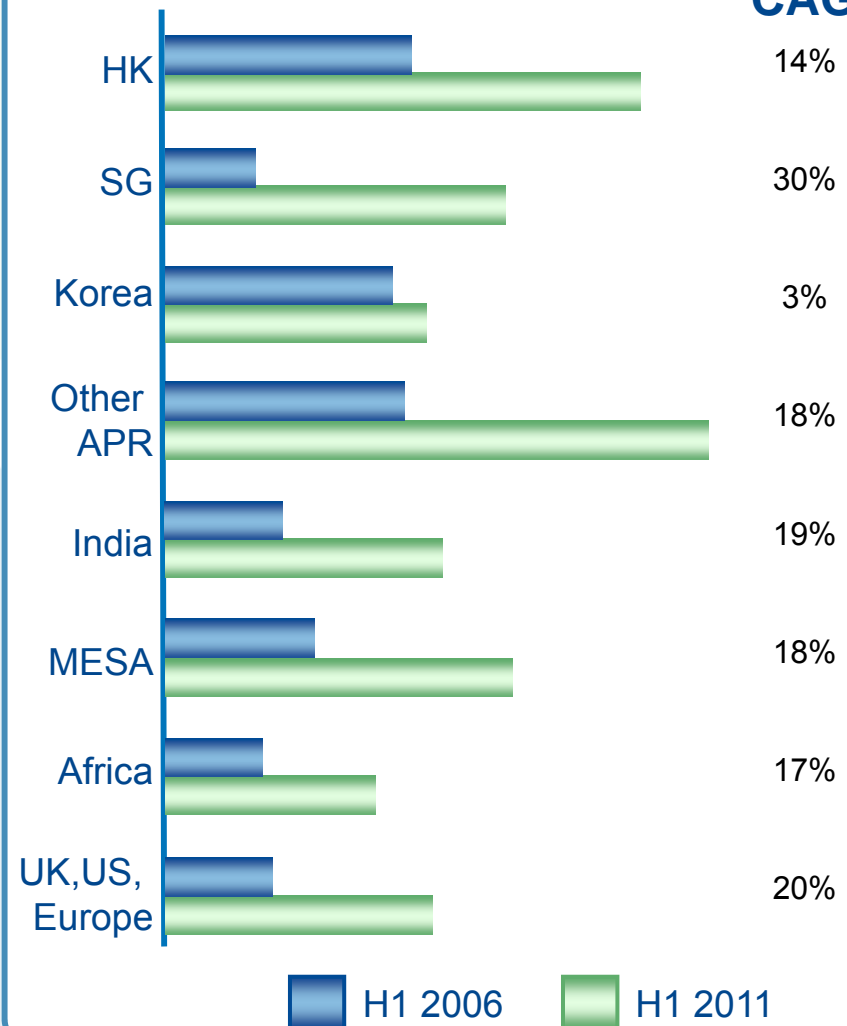
Consistent performance

**Profit before tax
(US\$bn)**

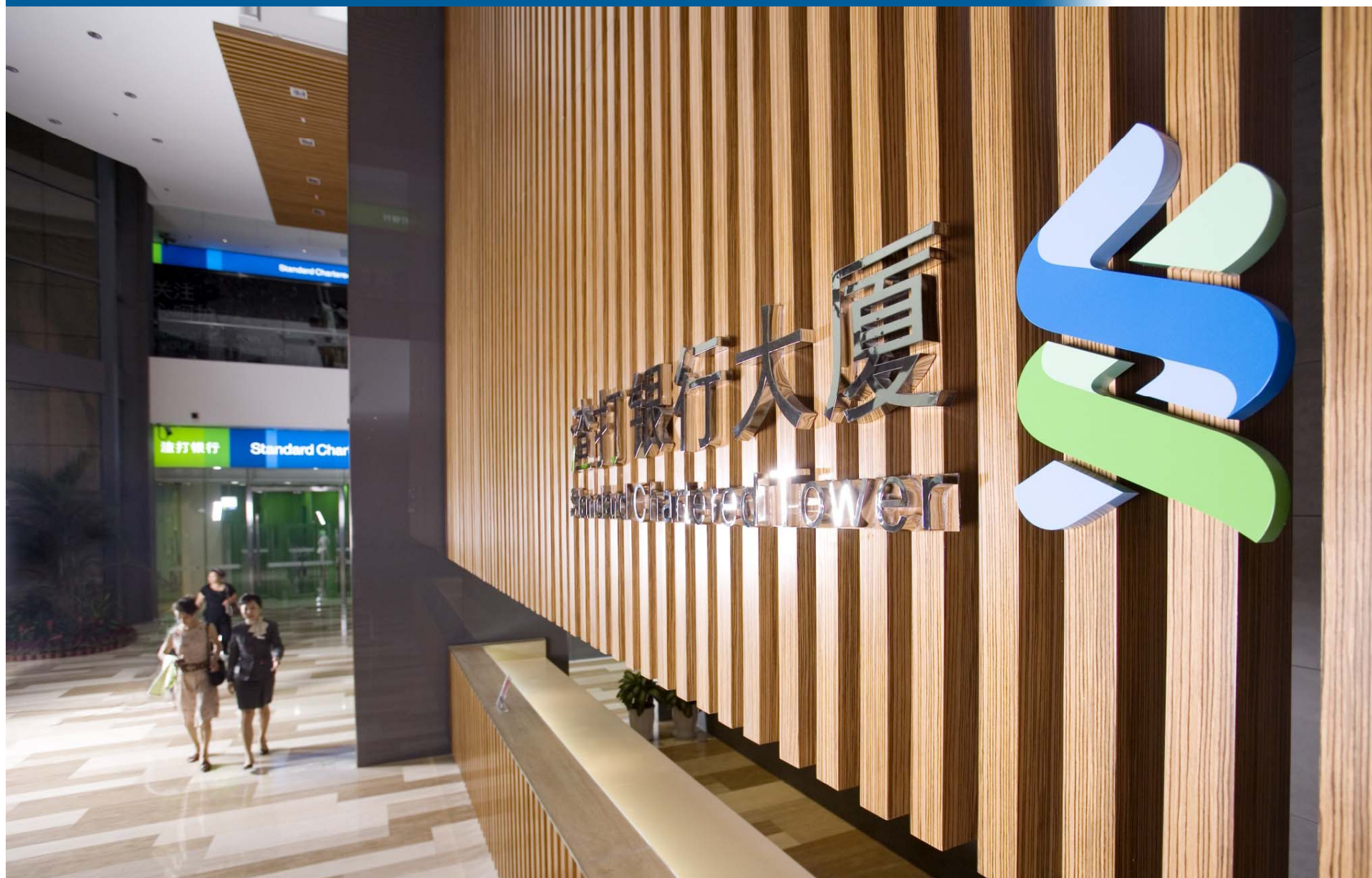


Income (US\$m)

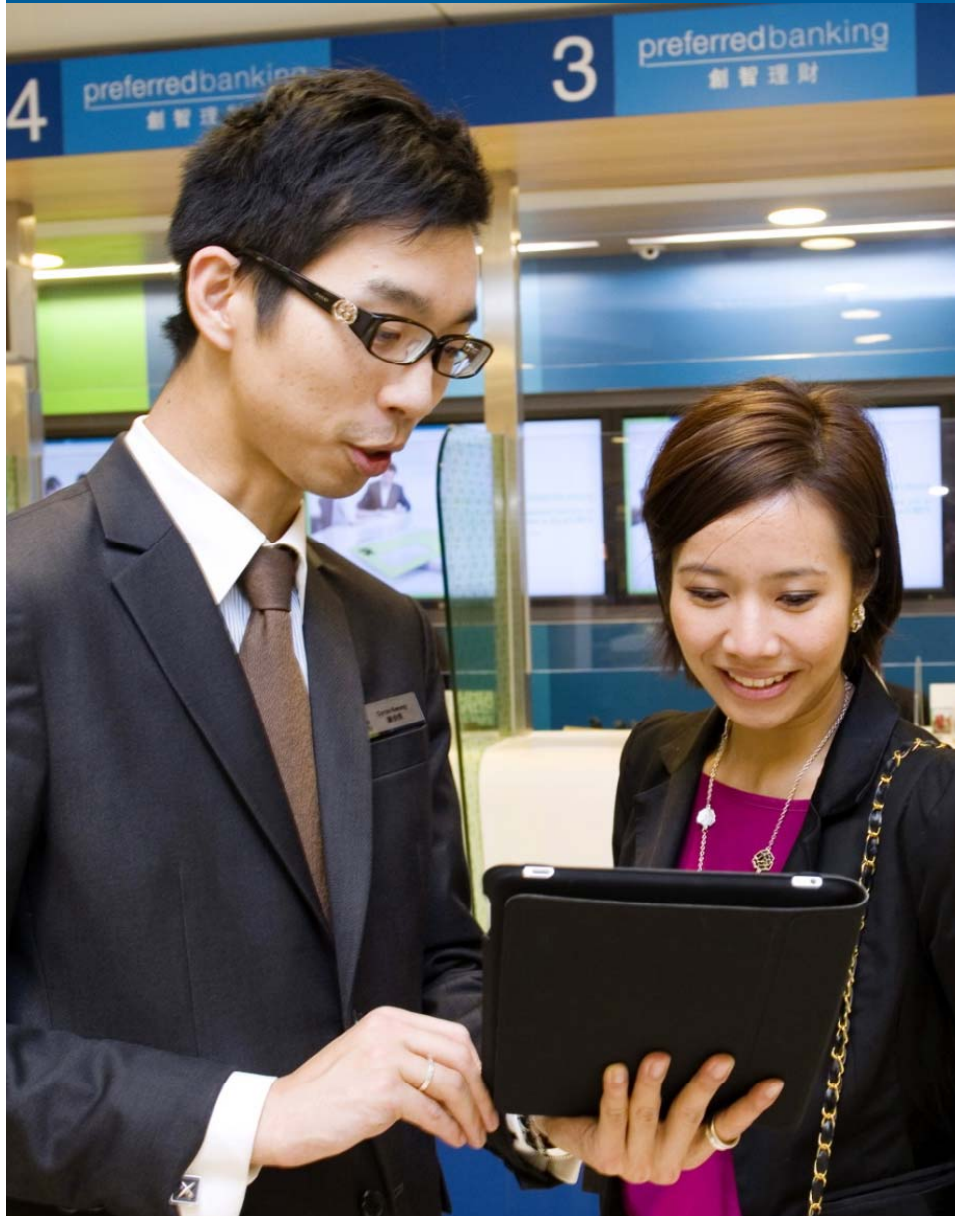
**5yr
CAGR**



Organic growth



Meeting the needs of customers and clients



- Obsessive focus on servicing clients and customers
- Deep, multi-product relationships
- Stand by our clients in times of need
- Run as One Bank

- Drives consistency of behaviour
- Encourages collaboration
- Puts the needs of customers first
- Here for good



BASICS OF BANKING

Capital

- Strong capitalisation ratios:
 - 11.9% Core Tier 1
 - 13.9% Tier 1
 - 17.9% Total Capital
- Capital position continues to improve, strengthened by organic equity generation and up on the 2010 year end position

Liquidity

- 78.1% Customer Advances/Deposits Ratio
- 26.5% Liquid Asset Ratio
- Remain a net interbank lender
- Local operations required to maintain sufficient liquidity to withstand multi-day stresses on a standalone basis

Risk Management

- Conservative & diverse balance sheet
- 84% of Consumer Banking portfolio is secured/partially secured
- Around two thirds of Wholesale Banking portfolio has contractual maturity of <1 year
- Minimal exposure to problem asset classes

Costs

- Disciplined cost control
- Reiteration of our commitment to manage cost growth in line with income growth excluding the UK Bank Levy for 2011 as a whole

Half year results update

US\$m	H1 10	H2 10	H1 11	H1 11 vs H1 10 %	H1 11 vs H2 10 %
Income	7,924	8,138	8,764	11	8
Expenses	(4,344)	(4,679)	(4,677)	8	(0)
Operating profit before impairment	3,580	3,459	4,087	14	18
Loan impairment	(437)	(446)	(412)	(6)	(8)
Other impairment	(50)	(26)	(72)	44	177
Profit before tax	3,116	3,006	3,636	17	21
Profit attributable to ordinary shareholders	2,098	2,133	2,516	20	18
Core Tier 1 Capital (%)	9.0%	11.8%	11.9%		
A/D ratio (%)	76.2%	77.9%	78.1%		

- Double digit income growth for 2011 for Group as whole
- Flat jaws excluding the UK bank levy for the Group as a whole
- Remain committed to financial principles
- Regulation remains the main risk

- Second half has started well; momentum continuing in both businesses
- Remain focused on balance sheet foundations
- Well positioned in growth markets and continuing to take market share

Q & A