

The Japan – Bangladesh partnership has been an enabler for the journey towards prosperity

Standard Chartered is committed to support this important economic corridor



The Bangladesh – Japan Corridor



Bilateral trade in FY 2018: **\$3Bn¹**



Accounted for 2nd highest **FDI** in CY 2018: **16%²** of Gross FDI



A development partner since independence of Bangladesh

Cumulative disbursement **\$11.3 Bn** from FY 1972 to FY 2018

A key bilateral creditor accounting for **14%** of outstanding Govt. external debt

¹ Source: Bangladesh Bank & Export Promotion Bureau

² After including the FDI flow from JTI

Standard Chartered footprint in Bangladesh

114 Years

Remaining open for business in BD

An innovator

in Bangladesh: First LC of sovereign BD/first Credit Card / Debit Card / ATM / 24-hour Contact Centre/ FX option/commodity hedging/Interest Rate Derivative

A Partner in progress to the Country

- **8%** trade handled directly, and more through FI partners
- **15%** financing arranged for country's power generation capacity
- **25%** of USD clearing supported
- **15%** share of cards spend

Largest FDI in the Pvt Sector

JTI Acquisition of Akij Tobacco
Facilitated by leveraging Standard Chartered's JP-BD network

Leveraging StanChart network to support the JP-BD corridor

Japan Desk

- Served by **8 member** local coverage team lead by **Regional Head of Japan Desk**
- Specialized Client Services Team dedicated to serve the existing **26 client groups** from Japan and support future Japanese clients
- Launch of Investment Handbook for Japanese Investors

Largest network of coverage in JP-BD corridor

- Corporates: House bank for majority of the Japanese MNCs in BD
- Government Organizations: Banker of choice for JICA, Japan Embassy and others
- Employee Banking & Personal Banking: Offering comprehensive range of personal banking services

Participated at various capacities in infrastructure development projects

- Nominated Bank for Operating Accounts for **\$ 4.3 Bn** Matarbari Coal Power Plant
- Operating Accounts for **\$ 2.6 Bn** Dhaka Mass Rapid Transit (MRT) Line 6
- Project Account for **\$ 1 Bn** Kanchpur-Meghna-Gumti Bridge project